



Comprehensive Due Diligence  
that Goes Beyond the Deal

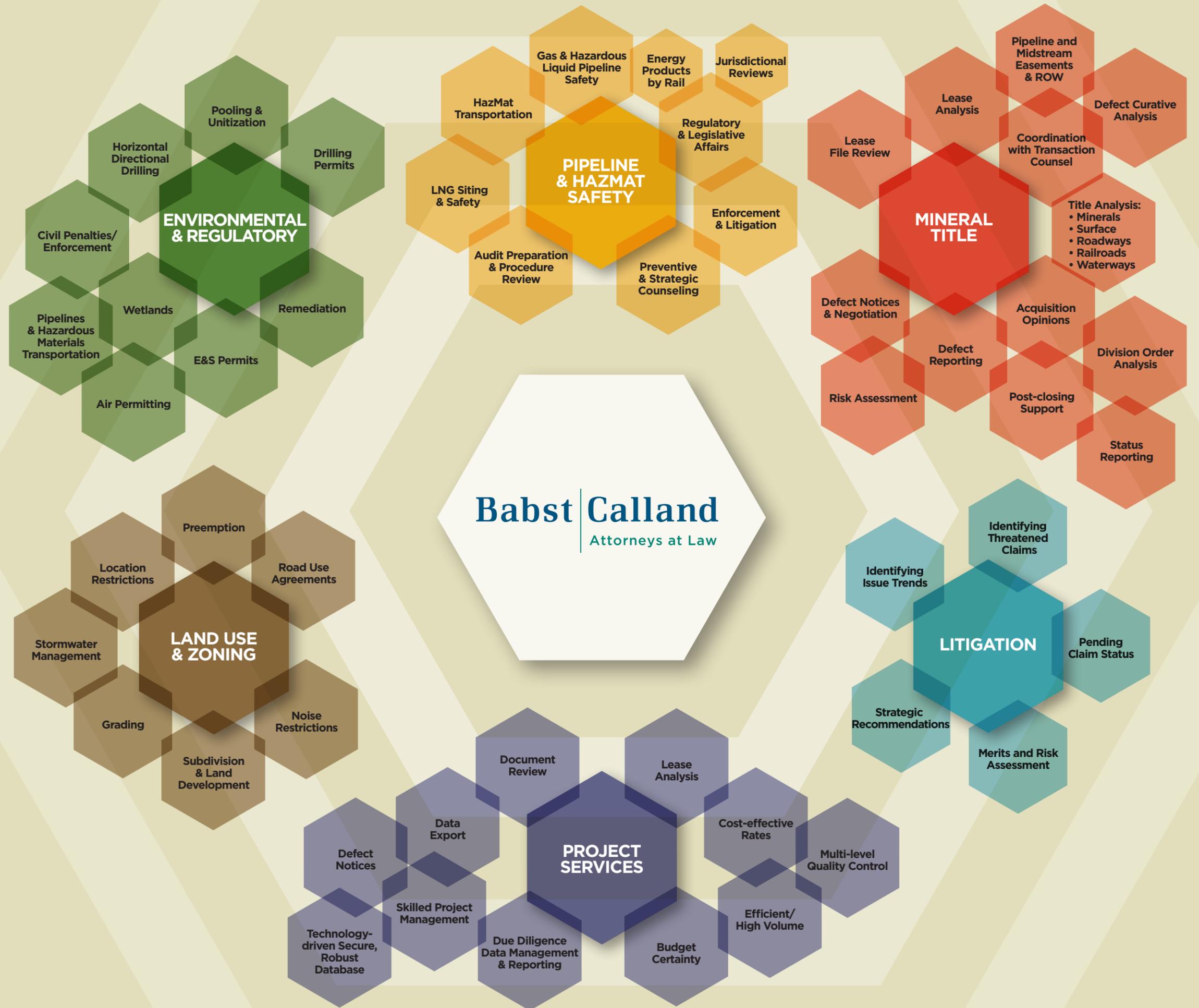


# COMPREHENSIVE & COST-EFFICIENT DUE DILIGENCE

Babst Calland has represented energy clients in transactions varying in size, value and complexity from single wells to those involving hundreds of thousands of acres. The acquisition and divestiture of oil and gas assets calls into question a myriad of esoteric issues. From deal inception through post-closing integration, a highly-focused approach to due diligence helps clients assess risk and properly analyze the value of any acquisition to close the deal.

Our multidisciplinary team of Energy and Natural Resources attorneys understands all facets of oil and natural gas transactions including mineral title and lease review, environmental and regulatory, land use and zoning and litigation matters. Although each transaction's due diligence needs differ, we offer the resources and support team that other firms cannot match, including:

- Offices with fully-dedicated energy and environmental attorneys;
- Mineral title attorneys with seasoned knowledge of issues;
- A diverse group of experienced environmental and regulatory attorneys who understand state and federal challenges;
- Land use attorneys with in-depth understanding of local and municipal laws and regulations;
- Energy litigators to assess threatened and filed claims, as well the effect of developing case law; and
- Document and data management technology, owned and operated by the Firm, that captures data for each project that can be analyzed and broken down for application to due diligence and also seamlessly downloaded into a client's operational database for managing acquired assets post-closing.



## OUR BOTTOM LINE

Babst Calland views each due diligence project as a unique matter that requires experienced counsel and a tailored support team in various areas of energy law, such as title, environmental and regulatory, land use and litigation.

We understand that efficient and timely due diligence information is critical to the negotiation, decision making and closing process, but also valuable in managing the acquired assets long after closing. Our due diligence team carefully plans and coordinates the due diligence process, tailoring the deliverables to the deal while maintaining a timely and cost-effective approach. These experienced-based advantages enable us to identify, evaluate and resolve critical issues impacting your transaction. Armed with this knowledge, our clients make better risk-based business and financial decisions.



Due diligence for the energy industry is the beginning of a process for the buyer or seller and should be viewed as a part of the strategic direction, and not as a commodity. It is also a process that must have a definitive strategy, timetable, budget certainty and technology, easing the transition from “acquisition mode” to “operational integration” mode.

Enhance your ability to effectively undertake transactions by adding the professionals from Babst Calland to your deal team.

## CONTACT US

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**Babst | Calland**  
Attorneys at Law  
*Where Trust and Value Meet..*

## ABOUT US

Since our founding in 1986, Babst Calland has built a track record and reputation for representing clients in both conventional and unconventional natural resource development plays. We are best known for a comprehensive multidisciplinary legal team and approach complemented by our strong environmental practice and regulatory capability. We are viewed by clients as one of the key providers of legal services to the energy industry. Babst Calland is recognized nationally by *U.S. News & World Report-Best Lawyers*® “Best Law Firms” in various practice areas.

Find out more at [BABSTCALLAND.COM](http://BABSTCALLAND.COM).

### Shale Energy Law Blog

*Our Shale Energy Law Blog contains timely legal and business information on issues impacting the energy industry and specifically natural gas development, as well as articles published by the attorneys at Babst Calland.*

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