

CORPORATE & COMMERCIAL

Due Diligence

Babst Calland has represented clients in transactions valuing billions of dollars and varying in size and complexity. The acquisition and divestiture of assets calls into question a myriad of esoteric issues. From understanding the obligations of the company through post-closing integration, a highly-focused approach to due diligence helps clients assess risk and properly analyze the value of any acquisition to close the deal.

Our team of Corporate and Commercial attorneys understands all facets of transactions and the thorough and cost-effective analysis necessary to making critical business decisions in such areas as corporate mergers and acquisitions or major real estate purchases or sales. Although each transaction's due diligence needs differ, our Corporate and Commercial attorneys have the experience, skills and project services that other firms cannot match, including:

- Budget Certainty
- Cost-effective Rates
- Data Export
- Defect Notices
- Document Review
- Due Diligence Data Management & Reporting
- Efficient/High Volume
- Lease Analysis
- Multi-level Quality Control
- Skilled Project Management
- Technology-driven Secure, Robust Database

Our due diligence project services team carefully plans and coordinates the due diligence process, tailoring the deliverables to the deal while maintaining a timely and cost-effective approach. These experienced-based advantages enable us to identify, evaluate and resolve the most critical issues impacting your transaction. Armed with this knowledge, our clients make better risk-based business and financial decisions.

We understand that efficient and timely due diligence information is critical in the decision-making and closing process, but also valuable in managing the acquired assets long after the closing. Babst Calland's document management technology, owned and operated by the Firm and its affiliate Alternative Legal Service Provider Solvair Technologies, captures data for each project that can be seamlessly downloaded into a client's operational database for managing acquired assets post-closing. Our team of diligence, discovery and document management professionals routinely access, mobilize and manage critical business information to help optimize any diligence undertaking; create order in a chaotic world of discovery; and design custom, 'future-proof' document management solutions for any organization.

Due diligence is the beginning of a process for the buyer or seller and should be viewed as a part of the strategic direction, and not as a commodity. It is also a process that must have a definitive strategy, timetable, budget certainty and technology, easing the transition from "acquisition mode" to "operational integration" mode.

For additional information, please contact Mary Binker at 412.394.6810 or MBinker@babstcalland.com.



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